

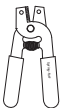


# Application Reply Form

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Project: \_\_\_\_\_  
Name/Company: \_\_\_\_\_  
Telephone #: \_\_\_\_\_  
Date: \_\_\_\_\_



<b>Information taken by:</b>		<b>Date:</b>	<b>File Number:</b> (Company name and date)
<b>1. PROSPECT / CUSTOMER INFORMATION</b>			
<b>Name</b>		<b>Company</b>	
<b>Title</b>		<b>Address 1</b>	
<b>Phone</b>		<b>Address 2</b>	
<b>Fax</b>		<b>City/State/Zip</b>	
<b>Email</b>			
<b>Website</b>			
<b>How did you find DTi (Website, Google, Thomas Net, Yahoo, Magazine, Cold Call, samples, referral, etc.)?</b>			
<b>Are you a current DTi customer?</b>			
<b>2. APPLICATION</b>			
<b>Briefly describe application below, and check possible solutions to the right:</b>		<input type="checkbox"/> <b>Wire Abrasion Protection</b> <input type="checkbox"/> <b>Cable/Wire Management</b> <input type="checkbox"/> <b>Fastening Hardware</b> <input type="checkbox"/> <b>Trim Seals &amp; Gaskets</b> <input type="checkbox"/> <b>EMI/RFI Shielding &amp; Thermal Mgmt.</b> <input type="checkbox"/> <b>Custom Powder Coating</b> <input type="checkbox"/> <b>Rollforming</b> <input type="checkbox"/> <b>Kitting &amp; Packaging</b> <input type="checkbox"/> <b>Collaborative Design Engineering</b> <input type="checkbox"/> <b>Other:</b>	
<b>Will a current DTi product be evaluated? If yes list product type and part number:</b>		Spring-Fast, Fast-Drop, Push-Lok Push-Mount Cable Tie, Tubular Snap Tie, EMI/RFI Shielding, Door Seal, Distributive Product, Other	
<b>Are you experiencing problems with the current product? If so, how long have you had the problem?</b>			
<b>Have you reviewed other solutions?</b>			
<b>Do you have a budget?</b>			
<b>What is targeted price?</b>			
<b>What is the EAU (estimated annual usage) of product selected?</b>			
<b>What is the time frame for requested service?</b>			